

**Teton County Fair Board
Special Meeting Agenda
Fair Office – 305 West Snow King Ave
Monday, March 26th, 2018 – 5:30 p.m.**

PLEASE SILENCE ELECTRONIC DEVICES DURING THE MEETING

DESIRED OUTCOMES: Selection of Contracts and Sponsorship Discussion

I. Pronouncement of Quorum

- A.** EMILY CALLED THE MEETING TO ORDER AT 5:35PM. EMILY BEARDSLEY, Gary Hardeman, Thomas Smits, Peter Long, Marybeth Hansen, and Lauren Long present

II. NEW BUSINESS

- a. Discuss Contracts for Fair
- i. Reviewing bids to decide. Gary Motions to choose Margarito as the cleaning bid for the 2018 Fair. Marybeth seconds the motion. Thomas asks that it may be better to pick the lowest bid to save 4 grand. They discuss that in years past the other bidder did not clean the fair to their expectations. All in favor. Passes unanimously.
 - ii. Security bid – Hap representing JH Security speaks to the effect that the scope of work sent out in the paper was not correct. The Exhibit hall will need 24/7 security as it has moved from the previous location. Hap will need to amend the bid given to include the new scope of work. Will need 24/7 security from Tuesday July 24th to Monday July 30th. Thomas Suggests using US Army boss program to help with security. Hap is hesitant to use volunteers for security. Gary motions to select JH Security with an amendment of the bid to include 24/7 security for the new exhibit hall location as the fair security. Marybeth seconds. Emily asks if there is any more discussion. All in favor. Thomas does not agree on accident. Passes unanimously.
 - iii. Construction, Electric, Parking Bid – The construction bid is higher than the budget. Gary motions to use the construction, parking and electric bids. Marybeth Seconds the motion. Emily asks if there is anymore discussion. All in favor. Passes unanimously.
- b. Review needed sponsorships
- i. Napa is going to sponsor figure 8's for \$3000 we are just waiting for the check. Westbank sanitation offered to swap for sponsorship. Marybeth offered a platinum sponsorship and they would get \$10,000 for trash removal during fair week. We will need the bid from Westbank to make a motion to accept. Thomas wants to know if we asked the other trash companies for swap in sponsorship. We should still get bids from teton trash and decide from there.

- ii. Lauren raises concerns about the Fair book and how the ads are individually billable from News & Guide. The fair board did not realize that each space for sponsors costs money. It may be more cost effective to do the fair book as we used to. Emily makes the point that it is too late to go back. Emily wonders if we can extend the deadline from news & Guides to get sponsors. Stage banners will be the only ones that the board will need to pay for. It will be beneficial to meet with news and guide again to go over how much everything costs.
- iii. Todd Taylor would know the exterior banner sizes. Have the maintenance man make the measurements for banners. Have banners by July 19th for sponsors.
- iv. Tickets customizable for each sponsor depending on what they wanted.
- v. Boot barn would like a booth instead of tickets for their sponsorship. The board decided that would be fine and beneficial for both parties.
- vi. Reviewing who sponsored last year to get into contact with them again for this year.
- vii. Gary motions to add the queen agenda on for this meeting to discuss. All in favor. Passes unanimously.
- viii. Gary got a phone call from Lexi a lady in waiting. She also called other fair board members. She wanted to know if she could be appointed queen. We do not have a rodeo queen. Claire has resigned from position of queen. The board reviewed the rules and she must be at least 19 years old to be queen and she is not of age.
- ix. Lauren reached out to other counties in Wyoming to see how their fair board handles the royalty program. The other counties do not give money out right to their queen she must work for it. Gary wants to know if we should make a sub-committee for queen rodeo. Marybeth says it was like that in the past and got out of control. Gary says we will need to revamp the queen rodeo rules.
- x. Emily was wondering who got the judges for the queen. Leigh found the judges. The board needs to have a unified answer when people ask what happened regarding queen rodeo. The board questions if they still want to do this for the rodeo queens. They agree that they must.

III. ADJOURNMENT

- a. **Gary Motions to adjourn at 6:53pm. Marybeth seconds the motion. All in favor. Passes unanimously.**