



Board of County Commissioners - Staff Report

Meeting Date: April 13, 2021

Presenter: Steve Ashworth

Submitting Dept: Teton County/Jackson Parks & Rec

Subject: Purchase of (2) ½ ton,4x4, Pickup Trucks

Statement / Purpose: The purpose of this item is to seek approval for award of bid and approval for the purchase of one (1) Gasoline 2021 Ford F-150, 4x4, pickup truck and one (1) Hybrid Electric (HEV) 2021 Ford F-150, 4x4, pickup truck from Spradley Barr Ford in Cheyenne, WY.

Background / Description (Pros & Cons): Elected officials directed staff to move forward seeking bids for replacement of two pickup trucks identified in FY21 original Capital submittal of \$60,000. The trucks to be replaced are: #663-2001 Dodge Ram 1500 with approximately 107,000 miles and #605-2001 Dodge Ram 1500 with approximately 105,000 miles. The bid specified trade in of these two vehicles to be reflected in the price of the new vehicles. These trucks are an integral part of our fleet used for facilities maintenance, sanitation removal/disposal, light construction projects, landscape/forestry debris clean up and winter sanding/salting. These vehicles are part of the Parks Division’s cyclical replacement of vehicles to ensure safe, reliable, and efficient transportation to meet base service levels. Both vehicles are currently experiencing different levels of mechanical issues including fluid leaks, engine compression issues, nonfunctioning A/C and electrical difficulties. These vehicles are marginally safe, efficient, and reliable. Per Teton County’s Title 2 Procurement Policy, staff had an alternative fuels assessment completed by Yellowstone-Teton Clean Cities (YTCC) and they identified the Ford F-150 HEV as the most suitable alternative fuel vehicle.

Staff published Request for Bids on the Public Purchase website and notified seven dealerships within a 250-mile radius of Jackson, Wyoming to bid both gasoline and hybrid electric replacement options. Staff received one bid back through Public Purchase:

Teton Motors, Jackson, WY	Refused to bid
Fremont Ford, Riverton, WY	No Response
Rocky Mountain Yeti, Jackson,WY	No Response
Whisler Chevy, Rock Spring, WY	No Response
Fremont Jeep/Dodge/Chrysler, Rock Springs, WY	No Response
First Choice Fore, Rock Springs, WY	No Response
Fremont Chevy, Riverton, WY	No Response

PUBLIC PURCHASE:

Spradley Barr Ford

(2) Gasoline 2021 Ford F-150, (Regular cab, 8 ft bed per specs)	\$54,068 / \$27,034 each
(2) Hybrid Electric 2021 Ford F-150, (Crew Cab, 6ft bed - addendum issued)	\$74,546 / \$37,273 each

The HEV option is only currently available in the crew cab with a 6 ft bed. Staff is requesting approval for one gasoline truck option: (1) Due to the need for an 8 ft bed as specified in the bid documents for efficiency and functionality (smaller bed capacity means more trips, offsetting fuel savings); (2) Stay close to the original \$60,000 capital replacement budget; (3) Each of these vehicles average approximately 5,500 miles per year with a 5 mile per gallon difference in fuel efficiency for HEV vs gasoline. This translates into approximately \$180 of fuel savings per year or \$1800 over a 10-year life vs. \$10,239 added purchase cost per HEV vehicle. Staff recognizes the importance of alternative fuel vehicles and the impacts on our environment and is weighing that against budgetary constraints in this difficult time where fiscal responsibility is so important. Thus, the request for approval of one HEV and one gasoline vehicle.

Stakeholder Analysis & Involvement: Per Teton County’s Title 2 Procurement Policy, staff had an alternative fuels assessment completed by Yellowstone-Teton Clean Cities and they identified the Ford F-150 HEV as the most suitable alternative fuel vehicle.



Board of County Commissioners - Staff Report

Fiscal Impact:

It was the intent of staff to procure these vehicles in FY21 and request an amendment to account 19-4-019-800-000 Capital Equipment in the amount of \$64,307. Delivery on these vehicles is approximately 150 days out due to the impacts of COVID which means funding approval would be required in FY22 in account 19-4-019-800-000.

Staff Impact:

Staff will administer the purchasing process. The new vehicles will improve fuel efficiency and reduce repair/maintenance costs while providing a safer, more reliable vehicle for staff.

Legal Review:

Staff Input / Recommendation:

The current 20 year old vehicles have reached a point of diminishing returns with respect to maintenance costs, reliability and safety. The new vehicles will address all of these concerns, along with added fuel efficiencies. TCJPR staff recommends award and approval of purchase for one (1) Gasoline 2021 Ford F-150, 4x4, pickup truck and one (1) Hybrid Electric (HEV) 2021 Ford F-150, 4x4, pickup truck from Spradley Barr Ford in Cheyenne, WY.

Attachments: Bid documents from Spradley Ford; Alternative Fuels Assessment from YTCC

Suggested Motion: I move to award bid and approve purchase of one (1) Gasoline 2021 Ford F-150, 4x4, pickup truck for the purchase price of \$27,034 and one (1) Hybrid Electric (HEV) 2021 Ford F-150, 4x4, pickup truck for the purchase price of \$37,273 from Spradley Barr Ford of Cheyenne, WY with funding to be allocated in FY22 account 19-4-019-800-000.